



## Setting your Rates

### Setting your Rates for the First Time

The price you charge for renting your RV is completely in your control. To understand what you should charge, start by searching for comparable RVs and understanding your costs.

Look at RV type, location, and the amenities offered by owners with similar RVs to you. Once you have an idea of what rates you would like to set, here is a guide on how to add them to your listing.

### Recommended Pricing

Recommended Pricing is a feature that will automatically update your weekday and weekend rates based on trending data in your area. When activated on your listing Recommended Pricing will keep your rates competitive on a regular basis without the need for manual intervention. You can turn off the automated recommendations at any time and adjust your nightly base rates manually.

#### Nightly Base Rate

**Recommended Pricing**

Automatically adjust your rates based on RV booking data in your area. Renters will always see the most competitive price and you can change your rates at any time.

<b>Weekday nightly (Sun-Thu)</b>	<b>Weekend nightly (Fri-Sat)</b>
\$ 220	\$ 220
<small>Recommended: \$190</small>	<small>Recommended: \$203</small>

**Tip:** Set your nightly base rates to the Recommended Prices of \$190 for your weekday rate and \$203 for your weekend rate.

Recommended Pricing will keep your rates competitive on a regular basis without the need for manual intervention. You can turn off the automated recommendations at any time and adjust your nightly base rates manually. While you're opted into Recommended Pricing, your nightly base rates will be read-only and not able to be changed.

#### Extended Stay Pricing

Set up custom pricing for longer rentals.

<b>Weekly (7-29 days)</b>	<b>Average per week</b>
Discount price by 2.60 %	\$1,500.00
<b>Monthly (30 days or more)</b>	<b>Average per month</b>
Discount price by 27.27 %	\$4,800.00

Rates in the owner's Dashboard

**\$209 PER NIGHT**

Dates: 05/01/2022 - 05/09/2022    Guests: 2

Your dates are available

\$209.00 x 8 Nights	\$1,672
Weekly discount	-\$67.20
Owner's Fees	\$195
Taxes and Fees	\$444
<b>Total</b>	<b>\$2,231</b>

**REQUEST TO BOOK**

You won't be charged yet

[Ask owner a question](#)

Renter's view displaying weekly discount

**\$209 PER NIGHT**

Dates: 05/01/2022 - 05/09/2022    Guests: 2

Your dates are available

**Nightly Price Breakdown**

05/01/2022 - 05/07/2022	\$210
05/08/2022 - 05/09/2022	\$250
<b>Total</b>	<b>\$2,232.50</b>

\$209.00 x 8 Nights	\$1,672
Owner's Fees	\$195
Taxes and Fees	\$444
<b>Total</b>	<b>\$2,231</b>

**REQUEST TO BOOK**

You won't be charged yet

[Ask owner a question](#)

Renter view displaying nightly breakdown by the weekend and weekday rates



## Base Rates

- Weekday rate (Sunday-Thursday) – This is your starting point for all your rates. Think of your weekday rate as your base rate. Any booking request will take your weekday rate and multiply it by the number of nights the renter requests to get to the final price. If you set a different weekend rate, weekday rates are applied for the nights between Sunday-Thursday.
- Weekend rate (Friday and Saturday) – This is the rate charged for Friday and Saturday nights. Depending on your RV and your area, it may make sense to charge a premium on the weekend compared to the weekday rate.
- Weekly discount – The weekly discount will be applied to booking requests that are 7 or more nights. It is common to provide discounts for longer trips. A weekly discount for bookings 7-29 days are calculated using the relevant rates (weekday or weekend) for those nights and apply the discount to the combined total.
- Monthly discount – Monthly discounts are applied for requests for 30 or more nights. It is also common to provide discounts for longer trips. Monthly discounts are calculated using the weekday and weekend rates for the first 30 nights. You can input whatever percent off for longer stays and we'll calculate that in the quote using the weekday and weekend rates.
- Minimum and maximum night stay – This is the minimum or the maximum number of nights for which you will accept a booking. Your RV will be shown in the search results for dates you are available, but a renter will not be able to book your RV if the booking is for fewer or more days than your specified number of nights.

## Security Deposit

A Security Deposit is a sum of money used to protect you from any potential damages to your RV during a rental. For renters, the security deposit amount is secured by placing a "hold" status on the renter's credit card for the amount of the security deposit. When that happens, the renter's credit card company creates a pending transaction, but never actually processes that payment to transfer the money.

*It's important to decide the right dollar amount for the security deposit. Consider making your Security Deposit a safe dollar amount, but also attractive to renters so they want to book your RV.*

**Worry-Free Rental Guarantee** Book safely and securely and rent worry-free. [Learn more](#)

For Booking Assistance, call (888) 482-0234  
Monday - Friday, 8am - 6pm ET

**1 Begin your booking**

**Name (required)**

First Name  Last Name

**Email (required)** **Phone (required)**

Email Address   +1

I certify that I am at least 25 years old at the time of rental.

By clicking "Agree & Continue", you are agreeing to the [RVshare Terms of Service](#), [RV Rental & Optional Insurance Terms](#), [Privacy Policy](#), and to receive booking-related texts. Standard messaging rates may apply

**AGREE & CONTINUE**

**2 Tell the owner about your trip**

**3 Confirm & Pay**

**2020 Keystone Springdale**  
★★★★★  
Austin, TX  
Exact location information is provided after a booking is confirmed.

Pickup	Dropoff	Sleeps
12/08/2019	12/11/2019	1
\$79.99 x 3 nights		\$239.97
Owner's Fees ⓘ		\$30.00
Fees and Taxes ⓘ		\$111.17
<b>Total</b>		<b>\$381.14</b>

With this rental, you will earn \$13.50 in RVshare rewards to use towards your next trip.

Security Deposit ⓘ	\$350.00
Miles included: Unlimited	
Generator hours included: Unlimited	
Excess generator hours: \$1/hr	

*Security Deposit displayed to renters in the checkout flow*

**Damage Deposit**

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**Refundable Damage Deposit**

\$

*Security Deposit in Owner's Dashboard*

## Frequently Asked Questions about Security Deposits

1. [How are renters charged deposits?](#)
2. [How do I claim damages and/or overages?](#)
3. [What are the departure and return forms?](#)



## Security Deposit Waiver

The Security Deposit Waiver gives renters the option to pay a small non-refundable fee of \$69 during check out, instead of a Security Deposit. The waiver provides coverage up to \$1,500 for eligible covered damages toward the insurance and protection deductible and gives renters a low cost option rather than a large hold on their credit card. Your Refundable Security Deposit will still be available for renters to choose, if they'd rather have the hold on their credit card instead of paying the small, upfront cost of the waiver.

[More information](#) about what the Security Deposit Waiver is and what it covers.

## Additional Fees

The recommendation for figuring out your mileage, generator, and additional fees is the same as your base rates. Take a look at what other owners in your area are doing and remember the most important factor in pricing is to stay competitive. Always keep in account your cost as well.

Renters will see if you are going to be charging additional fees for things such as mileage and generator fees post-trip (if applicable) in the fees section of your listings. The Departure and Return forms track these usages for overage fees.

Mileage fee (Driveable RVs) – The mileage fee allows you to include a selected number of free miles and then charge for incremental miles beyond that set amount. You are able to select included miles from 0 to 250 or unlimited miles.

Generator Usage fee (RVs with Generators) – The Generator Usage fee allows you to include a selected number of free hours and then charge for incremental generator hours beyond the miles you include for free. You are able to select included miles from 0 to 12 hours or unlimited hours.

The screenshot displays three sections for configuring fees:

- Mileage Fee:** Includes a dropdown for 'Nightly Mileage Included' and a text input for 'Additional Mileage Fee' with a 'Per Mile' label.
- Generator Usage Fee:** Includes a dropdown for 'Nightly Usage' and a text input for 'Additional Generator Usage Fee' with a 'Per Hour' label.
- Add Fees (Optional):** A table with columns for 'Fee Name', 'Fee Amount', and 'Fee Description'. It features radio buttons for 'Optional Fee' (selected) and 'Required Fee', and another set for 'One Time Fee' (selected) and 'Per Night Fee'. 'Save Fee' and 'Cancel' buttons are at the bottom left, and a 'Support' button is at the bottom right.

*Additional fees section of rates page*

Additional fees – Additional fees can be added as required or optional. Be careful with adding too many additional fees. We suggest not adding more than 2-3 additional fees at most. Required fees will be displayed in the renter’s quote but renters have to select any optional fees for them to be charged.

- Optional fees – Popular optional fees include dumping, pet, and propane usage fees.
- Required fees – The most popular required fee is a cleaning fee. You can add this as a separate fee or include it in your nightly rate.

**Worry-Free Rental Guarantee** Book safely and securely and rent worry-free. [Learn more](#)

For Booking Assistance, call (888) 482-0234  
 Monday - Friday, 8am - 6pm ET  
 Reservation ID: 2932319

✓ **Begin your booking**
+

② **Tell the owner about your trip**
-

Hi, we're so glad you're traveling with us! Don't hesitate to let us know if you have any questions prior to your trip.

**Destination (required)**

i.e. state/national park, campsite, event, etc.

Tip: Adding your destination helps the owner know where you will be taking their RV

**Tell Bill about your trip (optional)**

Tell Bill about yourself, your guests, reason for the trip...

- Tell the owner a little about yourself
- What is the occasion?
- Who will be joining you?

**Select Optional Upgrades**

**\$25 — DUMPING BLACK WATER/SEWER**  
SEWER DUMP

**\$25 — SEWER**  
DUMPING BLACK AND GREY TANKS

CONTINUE

③ **Confirm & Pay**
+

**2018 Forrest River Grey Wolf with family entertainment pkg**

Cleaning	\$35.00	
Cleaning		after a booking is
<b>Total</b>	<b>\$35.00</b>	

		Sleeps
	19	1
Owner's Fees	\$95.00	
Fees and Taxes	\$35.00	
<b>Total</b>	<b>\$55.90</b>	
		<b>\$185.90</b>

With this rental, you will earn \$6.50 in RVshare rewards to use towards your next trip.

Security Deposit	\$500.00
Miles included:	Unlimited
Generator hours included:	4 hrs/night
Excess generator hours:	\$1/hr

**Payment Protection**

**Book & Pay on RVshare and get:**

- ✓ Comprehensive Payment Protection
- ✓ 24/7 Roadside Assistance
- ✓ Emergency Rebooking Service

*On the left, the renter is presented with optional fees when checking out. On the right, the Renter view of required owner fees in the checkout flow*

## Help Center Articles

1. [What are the Departure and Return Forms?](#)
2. [How do I claim damages and/or overages?](#)